

Class/Event Revenue Summary Report



Last Modified on 11/04/2021 8:09 am EDT

The **Class/Event Revenue Summary** report displays all revenue based on filters (Search Criteria) you select that is associated with a Class/Event such as Tuition Fees, Costume Fees, Competition Fees, Taxes, etc.

You can find this report under the *Transactions (menu) > Transaction Reports > Class/Event Revenue Summary*.

- ★ View average revenue per student.
- ★ Analyze revenue by family location and/or class or event location.
- ★ Format the report to show one line per Category 1 (Cat1) per class/event, or as a summary with one line per class/event.



Save this as a frequently used report! Click the heart (icon)  next to a report name, the heart will change to red  and the report will be listed under the *Reports (menu) > My Reports* for quick and easy access!

Business Scenario

When creating the class schedule for your next session, you want to see which classes were most profitable per student. The classes with a lower average revenue per student can be offered on a different day and time or with a different instructor. Sort the report by the *Avg Rev Per Student* column to see classes in order of profitability from lowest to highest.

Run the Class/Event Revenue Summary report using these filters:

- *Class/Event Location* = **EDU**
 - *Class Session* = **2021**
 - *Date Paid from* **1/1/2021 through 6/31/2021**
-

Search Criteria

Use the Search Criteria to narrow the report results:

- If you have multiple locations in your database, you have the option to look at revenue based on the location on the family's record and/or the location where the class or event is held using the *Class/Event Location* criteria.
- Look at class/event revenue for a specific *Class Session*, selected *Category 1*, or use *Select Class* to review revenue for a particular class.
- Review payments received on a single date or for a range of dates. The date criteria are required

fields.

Search Criteria

This report displays all revenue associated with a Class/Event such as Tuition Fees, Costume Fees, Competition Fees etc. Fixed Fee revenue is listed on the last row as **No Class/Event** because there is no class associated on Tuition Fees.

Do you want to limit the report to certain locations?

No, show me all transactions
 Limit results to fees from certain locations
 Limit results to payments from certain locations

Class/Event Location
EDU-CH

Class Session

Category 1

Select Class

Date Paid from* through*

This search criteria will pull revenue paid from 1/1/2021 through 6/30/2021 for families at the EDU location taking classes during the 2021 Class Session.



Leaving a criteria selection blank is the same as saying "all".

Display Settings

Use the Display Settings to format your report:

- Calculate the enrollment as of a specific date or over a range of dates where the count is the highest number of students that were enrolled during that time. The enrollment criteria are required fields.
- Choose whether you want to see a separate line for revenue by Category 1 for each class/event (*Detail*) or you prefer to see only one line for all revenue in the class/event (*Summary*).
- You can opt to include any refunds issued for payments related to class/event fees or omit them.
- Sort the report either by Class, then Category 1 or by Category 1, then by Class.

Display Settings

Enrollment (as of) from* through*

Report Type

Include Refunds




Sort by

When looking at enrollment for a date range, the count will be the number of students during this time frame. These dates are automatically pulled from **Date Paid from - through**.

Report Results

The report results can be further customized with the ability to show or hide columns of information, sort columns, or modify column width. **Note:** Depending on the width of the report, reduce the size/scale

of the report so all the columns print.

- The **Avg Revenue Per Student** is calculated as the revenue for the date range chosen divided by the enrollment for the selected time frame. Revenue displayed per student does not include discounts.
- Use the **Class/Event** link to quickly navigate to the class or event record.
- Click *Adjust columns > Squeeze grid*  to view the entire grid on the page.
- Click the *Refresh Grid (icon)*  to update results in the grid.
- Click the *More (icon)*  to print or export the data to Excel.

Class/Event Revenue Summary

[← RETURN](#)

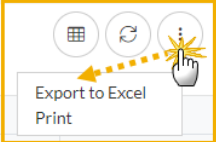
ALL RECORDS >

Showing 26 of 26 Records

Drag a column header and drop it here to group by that column

All Category 1, Category 2, etc. classes display in separate columns in this report.

This allows you to filter revenue by class levels.



Export to Excel
Print

LOCATION	CLASS/EVENT	CATEGORY 1	CATEGORY 2	SESSION	DAYS	ENROLLMENT 1/1/..	AVG REVENUE PER STUDE..	REVENUE 1/1/202..
EDU	Ballet - Beg - F	Ballet	Beginner	2021	F	10	391.10	3910.99
EDU	Ballet - Beg - Tue	Ballet	Beginner	2021	Tu	6	362.50	2174.99
EDU	Ballet - Beg - W	Ballet	Beginner	2021	W	5	210.66	1053.32
EDU	Ballet - Foundations - Th	Ballet	Beginner	2021	Th	6	438.75	2632.50
EDU	Ballet - Pointe - T	Ballet	Advanced	2021	Tu	2	345.50	690.99
EDU	Ballet - Pointe - W	Ballet	Intermediate	2021	W	5	621.10	3105.52
EDU	Cheer-Rec - Adv - F	Cheer	Advanced	2021	F	5	579.03	2895.17
EDU	Cheer-Team - Adv - M	Cheer	Advanced	2021	M	5	365.00	1825.00



Jackrabbit grids are very powerful and allow you to customize your layout, search and filter your results. Refer to **Work with Grids in Jackrabbit** for more details on how easy and flexible these grids are to work with.