Discounts for Specific Families - The Options

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To accommodate unique fee/discount structures, Jackrabbit offers several ways to discount tuition fees for a specific family.

Use the information and examples below to help you decide which option to choose.

Use a **Family Discount Rule** when the family has a discounting structure that is different than the majority of your families.

The Family Discount Rule:

- ! is only applicable to classes with a Billing Method of By Class Fee
- can't be used in conjunction with a Family Fixed Fee
- can be mass-updated for all families with the same rule in the Tuition
 Settings from the Gear icon > Settings menu
- displays student and class information in the transaction line on the Transactions tab of the Family record and in the transaction history in the Parent Portal
- ✓ is a filter option available in All Families, allowing you to search for all of your families that have a discount rule on the Billing Info tab of their Family record
- ✓ is based on class enrollment
- will be applied to tuition fees posted during the enrollment process within Jackrabbit
- will be applied to tuition fees posted using Post Tuition Fees (Transactions menu)
- will be applied to tuition fees posted when students are enrolled in classes via the Parent Portal
- ✓ can be used in conjunction with a Family Discount

Example:

Your normal discounting structure is 5% off the 2nd class and 10% off the 3rd and higher classes, but you offer a Gold Package membership that offers 20% off the 2nd class and 50% off the 3rd and higher classes. Learn how to work with Family Discount Rules.

Family Discount Rule

When using Post Tuition Fees (*Transactions* menu), a **Family Discount** can be applied to the tuition fees for a family that gets a set dollar or percentage discount on their tuition fees.

A Family Discount:

- is not based on class enrollment
- will not be applied to tuition fees posted during the enrollment process within Jackrabbit
- will not be applied to tuition fees posted when students are enrolled in classes via the Parent Portal
- cannot be used in conjunction with a Family Fixed Fee

can be mass-updated for families on the All Families page using the more actions menu

- ✓ is a filter option available in All Families, allowing you to search for all your families with a Family Discount on the Billing Info tab of their Family record
- can be set to expire on a specified date
- ✓ can be used in conjunction with a Student Fixed Fee

Example:

You give military families \$10 off each billing cycle. This discount will be applied to the tuition fees after all other discounts. Learn how to work with Family Discounts.

Family Discount

A **Family Fixed Fee** is for when you want to charge a family <u>set price</u> per billing cycle, regardless of how many or which type of classes their students take, and you are using Post Tuition Fees (*Transactions* menu).

Family Fixed Fees:

- will group all of the tuition fees into one Category 1
- are not based on class enrollment
- are not posted when students are enrolled in classes via the Parent Portal
- cannot be used in conjunction with Family Discount Rules
- cannot be used in conjunction with a Family Discount

Family Fixed Fee

- can be mass-updated for families on the All Families page using the more actions menu
- ✓ is a filter option available in All Families, allowing you to search for all your families with a Fixed Fee on the Billing Info tab of their Family record
- ✓ can be set to expire on a specified date
- ✓ can be posted during the enrollment process within Jackrabbit

Example:

The Barker family helps with cleaning and running the concession stands, and you have agreed that to compensate, they will only pay \$50 per billing cycle regardless of their student enrollment. Learn how to work with Family Fixed Fees.